



KEY FEATURES

- » Multi-channel revenue stream
- » Access to external resale applications, auctions and exchanges
- » Complete integration with DEX Recertification, Repair and Warehouse modules
- » Out-of-the-box integration with Oracle Inventory and Oracle Purchasing
- » Automatic tracking and calculation of resale revenue splits
- » Recertification and refurbishment costs deducted prior to revenue share calculations
- » Automated sales product posting system across multiple channels
- » Product teardown into components for maximum resale value

DEX RECOVERY APPLICATION

DEX Recovery automates and streamlines the asset recovery and resale process. The system allows users to access multiple sales channels, such as eBay®, where excess returns and recertified and refurbished product inventory can be sold to recognize newfound revenue streams.

DEX Recovery Overview

DEX Recovery is a module of the reverse logistics solution suite developed by DEX Systems, the IT solutions division of DEX. DEX Recovery is an efficient, useful, and well-designed front-end extension to the Oracle® E-Business Suite. DEX Recovery is specifically designed to maximize the value of returned assets. DEX Recovery is fully integrated with the DEX Recertification and Repair modules to provide complete tracking of all test, recertification and repair costs. The solution is also completely integrated with DEX Warehouse, which assures full inventory tracking capabilities.

DEX Recovery supports multiple sales channels, including eBay®, Internet auctions, business-to-business exchanges, and bulk and category salvage processes. If assets are being sold on behalf of a third party, DEX Recovery allows for revenue share distribution so the owner of the inventory benefits from maximum sale prices and yields.

Improved Management Visibility

DEX Recovery includes a robust and fully integrated workflow to provide automatic alerts and notifications to the appropriate people at each stage in the recovery and resale process.

DEX Recovery

The DEX Recovery module empowers organizations to test, rework, and resell products that:

- » the original equipment manufacturer has determined to be excess, or
- » have been returned to the manufacturer for a variety of reasons.

Companies that provide test, recertification, and repair services can use DEX Recovery to extend those services to include resale and revenue recovery.

DEX Recovery tracks contractual revenue sharing agreements between the manufacturer and the reselling organization. Every resale transaction is captured in real-time and contractually agreed upon revenue share amounts are calculated at the moment the sale is executed. Purchase Order records are then automatically created in Oracle, which in turn generate appropriate accounts payable records.

DEX Recovery is completely integrated with DEX Recertification and DEX Repair, so all test, recertification, repair and refurbishment costs are captured as products work their way through these processes. The costs are then deducted from the total resale price before applying the agreed upon revenue split percentage. The recertifying and reselling company is thus assured an appropriate profit margin.

Rtn Share Cust	Cust Part	DEX Part	Ship Qty	Ship Amount	Transfer Cost	Rtn Share %	Rev Share PO Price	Gross Profit	Job C
CRS	C610	C610	1	\$197.51	\$0.00	60.0	\$118.51	\$79.00	
	C640	C640	1	\$283.00	\$0.00	70.0	\$198.10	\$84.90	
	C640	C640	1	\$257.01	\$0.00	70.0	\$179.91	\$77.10	
	C640	C640	1	\$249.99	\$0.00	65.0	\$162.49	\$87.50	
	C640	C640	1	\$279.99	\$0.00	70.0	\$195.99	\$84.00	
	C640	C640	1	\$279.99	\$0.00	70.0	\$195.99	\$84.00	
	GX60	GX60	1	\$89.99	\$0.00	50.0	\$45.00	\$44.99	
	GX60	GX60	1	\$99.99	\$0.00	50.0	\$50.00	\$49.99	
	GX60	GX60	1	\$99.99	\$0.00	50.0	\$50.00	\$49.99	
	GX60	GX60	1	\$99.99	\$0.00	50.0	\$50.00	\$49.99	
	GX60	GX60	1	\$95.99	\$0.00	50.0	\$48.00	\$47.99	
	GX60	GX60	1	\$89.99	\$0.00	50.0	\$45.00	\$44.99	
	GX60	GX60	1	\$99.99	\$0.00	50.0	\$50.00	\$49.99	
	GX60	GX60	1	\$85.99	\$0.00	50.0	\$43.00	\$42.99	
			Totals	46	\$7,673.29	\$0.00	\$4,745.46	\$2,927.83	

Figure 1: Recertification process screen

DEX Recovery is also fully integrated with DEX Warehouse and Oracle Inventory, providing complete inventory visibility for all items in the recovery and resale process. Customer-owned items can be tracked in non-valued customer owned sub-inventory locations, while reseller owned items are assigned to appropriately valued sub-inventory locations. All inventory movements are properly captured and recorded with the appropriate inventory transactions.

Additionally, the solution allows for product assembly teardowns, which exposes more components for potential resale, maximizes the overall value, and increases the potential resale revenue from each unit. The DEX Recovery process identifies the serial numbers to be marked for recovery sales.

Improved Financials

Revenue share reporting allows clients to view available recovery sales inventory, as well as the recovery cost and revenue values of the material that has been successfully resold. The DEX Recovery module allows for detailed financial monitoring of asset sales across all channels with a user-definable customized reporting capability. Reports are available on demand to assess current positions in the marketplace.

DEX Systems – Your Complete Solution

DEX Systems, the IT division of DEX, was created to respond to real world problems in reverse logistics business processes. To address those issues, DEX Systems developed application solutions that specifically tackle areas not handled by Oracle applications. As a result, DEX Systems is able to provide a complete aftermarket solution that has been developed, tested, and used in support of hundreds of clients worldwide. Our clients have the ability to select one or multiple modules based on their unique needs, enjoying a “best in class” reverse logistics solution for all of their business requirements.

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